



2014 Chromebook Solution RFP Award

On July 14, the Rhode Island Society of Technology Educators (RISTE) and the Northern Rhode Island Collaborative issued a joint cooperative procurement Request For Proposals (RFP) to provide a volume price agreement and fulfillment service for Chromebooks and related products.

We sought proposals from authorized Chromebook providers who could serve our consortium members with competitive pricing and quality service. Our goal was for every member's Google implementation to be a success.

RISTE was looking for a solution-based initiative rather than a commodity based contract. Although selecting single components of the solution is an option, proposals were evaluated on how well they provided a complete implementation solution, including various options. The following criteria were evaluated:

- Competitive pricing
- Coordination of the entire project process
- Project management
- Deployment
- Ongoing support

Six qualified vendors submitted proposals which were scored using the following:

Quality of Response – 20 points, Adherence to specifications – 10 points, Quality of References – 10 points
Warranty and service – 10 points, and Pricing – 50 points

On September 17, the RISTE board of directors, acting on the recommendation of the RFP review committee, awarded the Chromebook Solution RFP 2014 to CDW-G.

Rhode Island schools and districts that wish to take advantage of the consortium pricing associated with the award can contact their CDW-G sales rep for a quote or:

Sarah Rosenfeld
K12 Regional Sales Manager
Sarah.Rosenfeld@cdwg.com
Phone: 866.769.8466



Additional information is available on the RISTE website: <http://www.ri-iste.org/Purchasing>

Questions: John Bilotta bilottaj@ri-iste.org